# **Tagvid**

A system for collaborative product placement through videos

### **Business Model**

Sai Sailesh Kopuri Ityam Vasal Xu Tiantian Deepika Misra

# Target Market

## Buyers

### Fashionistas

- Likes to dress in vogue
- Follows the "People of Fashion"

### Celeb Fan Clubs

 Love to emulate their reel role-models

### Sellers

### Original Retailers

 Real brands whose products feature in the videos

### **Imitation Retailers**

Brands that can "imitate" the "real" ones

### Others

### **Designers**

Observe what is popular amongst people

# Competitors

## Brandfame

Marketplace connecting brands and producers

### <u>Advantages</u>

Authentic and accurate information about products

#### <u>Disadvantages</u>

- Information spread across multiple websites
- Cannot search by product
- Cannot get a 3rd party opinion

## Overlay.tv

Provides online retailers with tools to create engaging interactive videos for their customers

#### **Advantages**

- Clickable screen areas
- Allows shopping directly from video

#### <u>Disadvantages</u>

- Videos can only be produced by the retailers
- Cannot get a consolidated comparison of products
- Cannot get a 3rd party opinion

# Business Models

## Brokerage Model

- Serves as the middle person between users, media producers and product sellers
- Bring sellers and buyers together
- Facilitate transactions

## Community Model

- Users have a high investment in both time and emotion
- Voluntary contributions
- Contextual advertising

## Infomediary Model

 Function as information intermediaries assisting buyers and sellers understand a given market

# Revenue Streams

## **Advertising**

- Allow companies to tag specific videos with their products and promote them by providing links to their respective websites or promotion sites
- Employ a featured videos section similar to youtube (optional)

## **User Aggregated Data**

 Product buying usage statistics, Analytics, in demand products selling this aggregated user data to companies.

## **Product Referrals**

• If user buys a product by clicking on a link in our website than we get a percentage of the product values Ex. Amazon Associates

# Privacy Policies

#### What information are we collecting

(personal account, session cookies, website activity, uploaded videos, tags, comments)

#### How do we use this information

(personalized content and recommendations, improving site, aggregate metrics, selling information to reputable third parties)

### Third Party Policy

(Their Privacy Policies hold, Opt-in/Opt-out of the third party contact service)

#### **Data Retention**

(Store all content, might get rid of inactive content- period 12 months)

### Changes in Policy

(policy subject to change, effective date will be updated)

# Thank You